

# Annual Report 2018-2019



#### Dear Friends of Encompass,

Each year we are in awe of the support our community shows for the work we do with children and families. This year was no exception. Your generosity allows us to bring our best to children through pediatric therapy, early learning and family enrichment, and to look ahead as we plan for a new, childcentered space in Snoqualmie through our *It Starts Here* campaign.

In the following pages we share a glimpse of the positive and powerful impact we are making every day—one developmental milestone, one nutritious meal, and one parenting workshop at a time. We are proud of our work with children and families and know that together, we can build a community were ALL children thrive.

#### With gratitude,



Nela Cumming Executive Director



**Joan Vaughn** President of the Board



## ENCOMPASS PROGRAMS

## Early Learning

Offered onsite at Encompass

- Toddler groups
- Preschool
- Summer camps

Offered in the home

ParentChild+

### **Pediatric Therapy**

Offered onsite at Encompass

- Behavioral health\*
- Feeding therapy
- Motor therapy
- Speech and language therapy\*

Offered in the home

• Birth to Three Early Intervention

\*service also offered at community locations in our Mobile Therapy Unit

## **Family Enrichment**

For parents and caregivers

- Parenting groups
- Free parenting workshops
- Parents' Night Out

For siblings and older children

• Sibshops

## FINANCIAL RESULT SUMMARY

## Fiscal Year 2018-2019\*

SUPPORT & REVENUE		% of Revenue
Government sources	\$2,816,460	52.1%
Fee for service	1,146,522	21.2%
Contributions & fundraising		
(net of event expenses)	1,115,079	20.6%
United Way	254,032	4.7%
Non-cash donations	57,967	1.1%
Interest & miscellaneous	20,885	0.4%
Total support & revenue	\$5,410,945	100.0%
EXPENSES		% of Expenses
Program services		
Birth to three early intervention &		
pediatric therapy	2,934,349	56.2%
Early childhood education	1,088,894	20.9%
Behavioral health	325,568	6.2%
ParentChild+	212,720	4.1%
Summer camp programs	112,161	2.1%
Family enrichment	46,411	0.9%
Total program services	4,720,103	90.4%
Supporting services		
Development	297,643	5.7%
Administration	202,449	3.9%
Total supporting services	500,092	9.6%
Total expenses	\$5,220,195	100.0%
Excess of support & revenue over expenses	\$190,750	3.5%

\*Figures agree with the audited financial reports for the fiscal year ending 6/30/2019

#### SUPPORT & REVENUE BY SOURCE

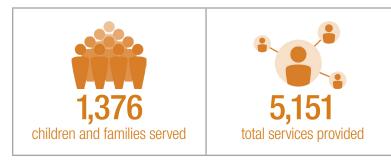
Government sources	52.1%
Fee for service	21.2%
	21.270
Contributions and fundraising	20.6%
United Way	4.7%
Non-cash donations and interest & miscellaneous	1.5%

#### PERCENTAGE OF DOLLARS SPENT

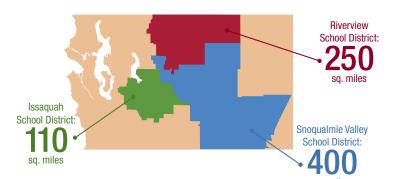
PEDIATRIC THERAPY	Birth to three early intervention & pediatric therapy	56.2%
L	Behavioral health	6.2%
EARLY LEARNING	Early childhood education	20.9%
Family Enrichment	Development	5.7%
SUPPORT	Development	J.770
	ParentChild+	4.1%
	Summer camps	2.1%
	Family enrichment	0.9%
	Administration	3.9%

## **FY19 PROGRAM NUMBERS**

## Service Numbers



Service Area Our in-home programs serve a 760 square mile radius





# Examples of our impact in 2018-2019



# We gave **897**

free toys and books to help ParentChild+ families learn



## We provided 1,333

Behavioral Health sessions to families who needed support

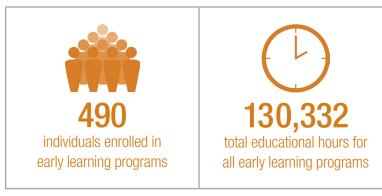


We fed **20,198** nutritious meals and snacks to our preschool children

## **FY19 PROGRAM NUMBERS**

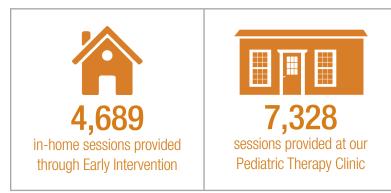
## Early Learning

Toddler Groups, Preschool, Summer Camps, ParentChild+



## Pediatric Therapy

Early Intervention, Clinic-Based Therapy, Behavioral Health



## Family Enrichment Parenting Groups, Workshops, Parents' Night Out, Sibshops









It's been an exciting and successful year for the *It Starts Here* campaign to build a state-of-the-art pediatric therapy and early learning center in Snoqualmie. Thanks to the generosity of our community and local foundations, we have made significant progress toward reaching our fundraising goal. We've also formalized our building plans and expect to break ground in Spring of 2020.

Located at 2050 384th Ave SE, Encompass Snoqualmie will be so much more than a building. It will be a child-centered space, rooted in the beauty of the Snoqualmie Valley, where children can achieve their best start in life. The center will reflect the quality of our programming, open up a range of new possibilities for children and their families, and allows us to respond to future needs as our community grows.

We can't wait to share this space with you.

## **CAMPAIGN DONOR HONOR ROLL**

We extend our sincere gratitude to the following individuals and foundations for their generous gifts and commitment to helping Encompass realize their dream of a new, joyful space for children and families in our communities.

## Visionary Gifts \$500,000+

Anonymous Carol-Ann O'Mack and John Deininger Washington State Building Communities Fund

## Leadership Gifts \$100,000-\$249,000

Vaugh Himes and Martie Bohn Brad and Dana Hutt Lily Pointe Foundation Beth McCaw and Yahn Bernier M.J. Murdock Charitable Trust

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## **2018 PARTNERS IN GIVING**

Encompass Partners in Giving lead the way in providing sustaining support for our programs throughout the year.

#### Champion \$25,000+

Carol-Ann O'Mack and John Deininger Anne and Darren Shakib

## Idealist \$10,000-\$24,999

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**G** Hands down not only the best quality organization, but every individual I have met is an incredible human. They genuinely care about the children they work with and go above and beyond to provide excellent support and care to both children and their families. **J** ENCOMPASS PARENT, FALL 2018 SURVEY

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## Meet the Bennetts, an Encompass Family

When April and Mark Bennett needed help with their oldest son, Isaac, they turned to Encompass. The Bennetts began Parent-Child Interaction Therapy (PCIT) with Encompass therapist Rocío Collado in fall of 2016, each parent completing the 12-week program individually with Isaac. PCIT gave April and Mark the tools and strategies they needed to help guide Isaac toward calmer, more compliant behavior.

Today the Bennetts get through their daily activities with less stress, more joy, and increased attentiveness to all their children's emotional needs. PCIT also helped Isaac be more receptive to other therapies, like occupational therapy and mental health counseling, so that those sessions have more impact on his wellbeing.

Encompass summer camps provide a space where all four Bennett children can learn and play together.



<sup>*cc*</sup> You don't have to go through this parenting thing alone. Encompass is there, and they wrap around the whole family and they provide something for everyone.<sup>*v*</sup>

APRIL BENNETT, ENCOMPASS PARENT

## **VOLUNTEERS**

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#### **Volunteer Impact**

TOTAL VOLUNTEERS: 338

TOTAL HOURS DONATED: 4,121



## **MEMORIAL & HONORARY DONATIONS**

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In honor of Nela Cumming's dedication and leadership *Peg Mazen* 

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In honor of Justin and Nicolas Marrero Tracy and Paul Marrero

In honor of Calder Pavey Treasure Hinds and Joseph Pavey

In honor of Chris, Krista, and Riley Roberts *Bonnie King* 





## Encompass is proudly affiliated with these organizations and programs:





Washington State Department of CHILDREN, YOUTH & FAMILIES









Early Learning Center Pediatric Therapy Clinic Carnation Preschool

#### encompassnw.org info@encompassnw.org



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